

PrimeStone Clientes



Company: ENERSA-Energía de Entre Ríos S.A.
Location: Entre Ríos, Argentina
Puntos de Medición: 300
Sector: Power utilities-Distribution / Commercialization

“Before PrimeRead ES, we spent most of our time processing readings. Now, we can focus on data management and control in many areas.”

Dante Zapata
ENERSA

CHALLENGES

- Multiple meter models
- Remote data collection using manufacturers’ software
- Changes in the communications services countrywide
- Lack of technical support

SOLUCIÓN

A multi-vendor, multi-protocol meter data collection software for data management

BENEFITS

- Multiple validation checks running on the incoming readings
- Power balances
- Streamline of operations and processes

PRIMESTONE PRODUCTS
PrimeRead Energy Suite

THE COMPANY

ENERSA, Energía de Entre Ríos S.A, is a leading company in the power market of Argentina that commercializes and distributes over 3.092 GWh of electricity. Out of this total, 71% goes to distribution and 19% is for commercialization to 18 electric cooperatives. ENERSA has 307,659 customers and covers an area of 56.300 km².

CHALLENGES

Remote data collection was done using manufacturers’ software. Since there are several different meter models, there were software applications spread across multiple workstations. This made the task of collecting and centralizing readings a slow and cumbersome job.

There was no quick, simple way to speed up this process when you are working with manufacturers’ software. Buying new meter models would only add more applications and complexity to the job.

SOLUTION

It was clear that a single multi-vendor, multi-network application that supported all the meter models installed at ENERSA was needed. The application should streamline the whole operation.

As changes in communications services in Argentina were arriving, the solution also had to comply with being multi-network and work steadily in both a short and long term scenario.

A true business partner in the process of deploying and servicing the system was also needed. *“We visited several manufacturers and they all offered a solution, but ESG-Dilec together with PrimeStone was the winning combination we were looking for and that’s why we chose them”.*



LOCAL DEALER AND TECHNICAL SUPPORT CENTER IN ARGENTINA



ESG Dilec S.A. is a company headquartered in Rosario, Santa Fe, Argentina, that provides meter data collection solutions, energy monitoring systems for electric utilities and maintenance management solutions for industries. ESG Dilec is the exclusive PrimeStone dealer for Argentina, Uruguay and Paraguay.

CONTACT US

For more information, dial in the United States & Canada
(203) 437-4474

From other countries dial:
(+57 1) 356-3500 ext 114

Our email:
sales@primestone.info

Visit our website
www.primestone.com

BENEFITS

- A considerable reduction in the process time and man-hours required for meter data collection.
- Early detection of potential issues that empower the team to take action and anticipate problems. *“This application allows you to foresee potential issues on a daily basis. When you see trouble coming, we can move right away and don’t have to wait until the billing period is over.”*
- A simpler and user-friendly daily operation
- Demand control on a daily basis
- Multiple validation checks running on the incoming readings
- Data management
- Reliable system deployment and technical support from the local dealer: *“Thanks to ESG-Dilec, the system was up and running in less than a month. After that, whenever we had questions or issues, it was simply a matter of picking up the phone and giving them a call and these guys were like one more team member, they were great, always helping us out.”*

PRODUCTS

PrimeRead® Energy Suite is a great choice to solve your needs related with meter data collection, data exchange, reports and control that supports over 150 different meter models using one single application that simplifies data administration. Join the group of winning customers in over 25 countries worldwide that have chosen our products.

This document is for information purposes only and its content may change without any prior notice. This document cannot be copied, reproduced, republished, uploaded, posted, transmitted, distributed or used for creation of derivative works without PrimeStone’s prior written consent. PrimeStone is a registered trademark. Otros nombres pueden ser marcas comerciales de sus respectivos dueños.

© 2013 - PrimeStone S.A. - All rights reserved

